

Our mandate is to provide liquidity through Asset Backed Financing in over 40 markets, enabling individuals and institutions to have greater choice and flexibility in financing. We aim to help be a first port of call for alternative credit



# The Challenge

- In the current economic climate, access to liquidity is challenging. Higher base rates worldwide, money flow trapped in long-term investments. AI disrupting traditional industry
- Geo-political scenarios requesting capital inflow to home territories, causing capital calls for HNWIs and family offices worldwide
- Choppy equities markets, and regulatory uncertainty in digital markets prompting the wealthy to move to cash



# The Opportunity

- Offer liquidity / alternative credit to UHNWIs and shareholders of mid-cap listed companies at best in market rates
- Provide clients the opportunity worldwide to disburse and receive funds when and where required
- Enable a discrete, non-recourse structure for borrowers to exercise as needed



## Fund Overview

Alternative access to liquidity and capital

Management for institutional and private borrowers

Home Life International Fund mandated to perform up to \$1bn usd in loans.

We provide liquidity through our own capital as well as with our Investor network on a per loan basis. This is evaluated by the investment committee through size and risk

Three structures available:

- a) Non-Recourse Lending high LTVs and low interest rates
- b) Margin Lending low LTV and high interest rates
- c) OTC Block trades for large positions of collateral DVP

The fund was first established in 2022

Licensed and Regulated Mutual Fund by the Cayman Islands Investment Authority (CIMA)





Our lending process is designed to be tailored, efficient, and discrete.

Backed by a time-tested process of origination and internal research





## Securities Financing

The Home Life International Fund is a global specialist in the securities financing across multiple sectors, using a variety of structures depending on the jurisdiction

As a team, we have successfully originated and funded over US\$ 1 billion in equity-backed financing across multiple geographies and structures

## Digital Currency S Tokens

As the world moves more towards a true centralized and decentralized digital economy, we actively provide short to medium term financing against Tier 1 cryptocurrency such as Bitcoin and Ethereum, providing an alternative option to off ramp to fiat, for a period of time

## Benefits of a loan through Home Life Internationa

- <u>Low interest rates</u> our rates are distinctly better than what borrowers can find from traditional financial institutions
- Quick liquidity turnaround for loans within 1 2 working days while closing of the loan process could be done in less than a week
- Non-recourse no requirement of personal or corporate guarantee
- No credit reporting in the event of default, there is no lasting impact on the borrower or any reporting requirements
- <u>Private and confidential</u> we understand the importance of confidentiality and maintain full discretion
- Flexible and tailor-made we understand that very borrower has unique requirements and we provide fully customizable solutions





## Collateralise your digital assets

- Extremely direct and fast access to funding
- Transparency of funding through the blockchain

- Multi-currency options for funding, including stablecoin USDC, USDT as well as ETH or BTC.
- We collateralize against the top 300 tokens on CoinMarketCap

Safe and secure custody through regulated, global exchanges





## What factors we consider before lending

General Filters

Initial Deal
Query

Sector
Ownership

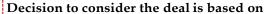
Broker Coverage
Liquidity



#### Our primary filters must point us to a stock that is

- Low risk of implosion
- Transparent ownership structure
- · Able to be unwounded if borrower defaults

#### **Risk Considerations**



- Current portfolio distribution
- Our sector exposures
- Our ability to reallocate sector risk

## Why do we insist on our portfolio management and trading rights?

## 1

#### **Risk of Sector Implosions**

- Our experience in originating and financing lending deals has led us to believe that borrowing interest follow large price movements in sectors.
- We received large numbers of queries on lending opportunities within the China Real Estate and China Private Education sector after both sectors saw massive drawdowns.
- We conclude that our primary objective is to ensure our portfolio is insulated from a sector meltdown and will forgo deal opportunities if our intended sector allocation is at its limit.

## 2

#### **Strict Guidelines on Sector Allocation**

- For avoidance of doubt, our sector allocation is guided by the Bloomberg Industry Classification Standard (BICS).
- We target to have a diversified loan portfolio with each sector having a desired allocation range of 10% - 15% portfolio weightage.
- Apart from the BICS classification, we also consider the geographical exposure and sub-sectors of our portfolio to prevent the stacking of unsystematic risk.



#### **Active Portfolio Management**

- We rely on a tradeable portion of collateral stocks to manage and reallocate sector exposures.
- This is a critical risk management tool that enables us to act decisively, depending on our view on the prospects of various sectors.
- The reallocation of sector exposures and risks enables a strategical allocation of our portfolio or to pursue a deal with sufficient merit even when our sector tolerance is near its limit.



Portfolio allocation remains a critical aspect of our risk management process and the Fund will prioritize protecting against unsystematic risk



# Understanding of ownership structure for listed companies

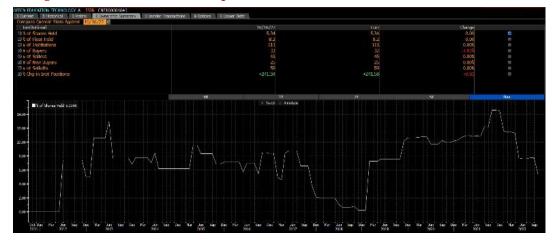
#### **Analysis of Ownership**



#### Historical Change in Ownership



#### Change in Institutional Ownership



#### Relevance

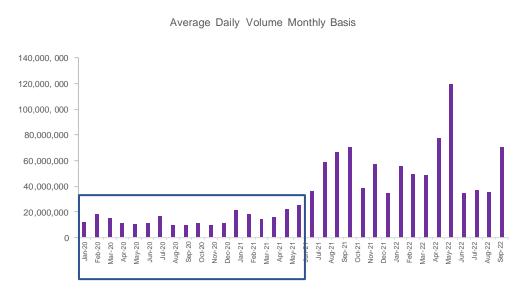
- Core ownership analysis points us towards buy side managers who may de-risk us in the event of a borrower default
- On top of that, we consider if too much shareholding is crowded within individual insiders which poses a risk on corporate governance
- Lastly, the pattern of institutional positioning orientates us towards investors' positioning and whether our view is a variant one

Understanding shareholding structure helps form our view on feasibility



# Liquidity analysis

#### **Analysis of Trading Liquidity**



#### **Estimation of Open Market Unwind**

Requested Loan (RMB):	200,000,000
USD / RMB:	7.14
Requested Loan (USD):	28,011,204
1777	550/
LTV:	55%
Last Close Share Px:	5.4
Number of shares:	67,340,067
Deile Estimated Values	14 544 500
Daily Estimated Volume:	14,541,593
Days to unwind @ 10% vol:	46
Days to unwind @ 15% vol:	31
Days to unwind @ 25% vol:	19
Days to unwind @ 30% vol:	15



This sample stock has fair liquidity profile where we can reasonably unwind on default

#### **Key Considerations in Liquidity**

Trading history and volumes taken across a 3-year window to see full liquidity profile of the ticker - volumes for liquidity estimation is taken sensibly and abnormal volume will be omitted

Price action of the ticker will be considered - volatility of the stock must be tolerable in the event that we have to unwind through open market operations when borrowers default

#### **Analysis of Price Action**

Downward Gaps	Counts	Occurrence %
-0.5%	22	5%
-1.0%	44	10%
-2.0%	27	6%
-3.0%	18	4%
-4.0%	9	2%
-5.0%	39	9%

	Widest Gaps Down:	
1.	-16.9%	5/18/2022
2.	-13.8%	6/7/2022
3.	-12.8%	5/14/2021
4.	-12.7%	10/14/2022
5.	-12.6%	9/8/2021
6.	-12.2%	4/29/2022
7.	-11.8%	10/13/2021
8.	-11.0%	6/3/2021
9.	-10.5%	2/18/2022
10.	-10.4%	8/9/2021
11.	-10.2%	9/9/2021
12.	-10.2%	1/22/2021
13.	-9.9%	12/9/2021
14.	-9.9%	12/8/2021
15.	-9.9%	10/13/2022
16.	-9.4%	6/15/2022



This sample stock has massive trading volatility having gapped down for many trading days



Should potential deals not meet our requirements in trading liquidity and crosses our limit for volatility, we require higher proportion of tradeable collateral



## Ability to hedge downside scenarios

#### Viable Hedging Profile

Clear correlation with select education stocks



000526 - Xueda Xiamen Education Technology - Shorter term regression (3 months)



#### Infeasible Hedging Profile

Very low correlation with available trading securities



The top correlated stocks with more than a 0.4 correlation over a 3-month trading window are

- MUI MK Equity Malayan United Industries Berhad is an investment holding. Through its subsidiaries, the Company provides clothes and house furnishing retail, distributes food and confectionery, operates in properties and construction, hotel as well as travel and tours, and provides financial and education services.
- 8299 HK Equity Grand T G Gold Holdings Limited is a mining company. The Company focuses on gold exploration, mining, and mineral processing in the Peoples Republic of China. Grand T G Gold Holdings current principal gold project-Taizhou Mining is located in Tongguan County, Shaanxi Province along the Xiao Qinlin Mineralized Belt.
- PEP MK Equity PPB Group Berhad is an investment holding company. The Company's operations
  include grains trading, flour and animal feed milling industry as well as downstream activities
  including livestock farming, food processing and consumer products distribution with primary
  focus in Indonesia, Malaysia, China, India and Europe
- STC MK Equity Success Transformer Corp Bhd, through its subsidiaries, manufactures and trades
  transformers and other products. The Company's other products include automatic voltage
  stabilizers, power line conditioners, energy saving lumen regulators, control gears, and industrial
  lighting products.

- We rely on hedging when it makes sense to do so
   therefore the ability to hedge our exposure remains a consideration as part of our initial screening process.
- Our understanding of correlation must be explainable by a fundamental view we study the price action of the potential deal together with its correlated parties to have a complete understanding of what drives their price action.



While the ability to hedge is not a deal breaker, we take time to study correlations in the market to have a deeper understanding of price action



## Our Lending Process

Initial Loan Query

#### **Term Sheet Issuance**

Term Sheet outlines the overall terms of the loan as an Introduction for the borrower to review our offer



#### **KYC**

In parallel, essential Know Your Customer / Client checks are carried out in-line with anti-AML procedures, requiring documentation and evidence from the last three months for verification



#### Loan Agreement

Once KYC and Term Sheet has been signed, a Loan Agreement is issued on behalf of the fund, which outlines in more detail the specific terms of the loan for the borrower to review and sign



Once the collateral has been pledged and settled, a closing statement is issued to the borrower to review



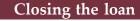
#### **Funding**

Provided collateral is in good standing, after issuance of the closing statement, the borrower will receive funding into their cash account



### Maintaining Relationship

We often have borrowers who wish to do repeat loans, so we continue to maintain dialogue with borrowers at different milestones as many opt to refresh their loan.



Once the loan term is complete, the collateral or cash, at borrower's discretion, is returned. We hope you would partner with us again



Portfolio allocation remains a critical aspect of our risk management process and the Fund will prioritize protecting against unsystematic risk



# Transparency in our lending process

## **Investment Process & Risk Management**

- 1 Pre-Origination The Fund's primary criteria will be the quality of the loan book and protection of capital instead of rapid deployment of funds.
  - Screening Lending opportunities we consider must be backed by collateral that is liquid and in markets that we can manage regulations.
    - Portfolio Construction Portfolio diversity is an important aspect of our risk management process, and sector exposure is a key consideration.
    - Due-Diligence We conduct KYC and AML checks through independent third-party providers to ensure alignment with regulatory requirements.
    - 5 Independent Research Our investment team conducts extensive due diligence on the stocks to form a view which guides our actions
  - Leveraging Networks We engage with both sell-side and buy-side managers to ensure we are not positioned against the market for any ticker.
  - Portfolio Management We actively manage our portfolio, taking note of every development. When it makes sense, we hedge our exposure.
  - Managing Defaults The Investment Committee ensures strict compliance with default terms, enacting margin calls and liquidation to protect capital.



# Asset Backed Financing at best in-market rates

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